

PRESS RELEASE

## Sal. Oppenheim awarded top rankings in Fuchsbriefe foundation test

COLOGNE, 6 MAY 2010

The foundation experts at Sal. Oppenheim jr. & Cie. were once again ranked 1st on the list of all-time best foundation providers in the market test conducted by the Fuchsbriefe publishing house. Sal. Oppenheim was far ahead of the other providers tested, including Nord/LB and Merck Finck in 2nd and 3rd place. "After three market tests, Sal. Oppenheim continues to demonstrate constant excellent service provision to charitable foundations," Fuchsbriefe announced.

A decisive factor in this ranking was the bank's successful achievement of third place in the latest case study, in which 22 banks and investment advisors participated, after having won 1st place in 2008. In its overall conclusion, Fuchsbriefe commented, "Once again, Sal. Oppenheim was convincing across the board. The Cologne-based bank offered an excellent and also well prepared solution in all aspects. First class!"

In the latest survey, advisor quality was put to the test by means of a call for proposals for a foundation mandate in Berlin with a manageable investment volume of less than €1.0 million. Dr. Cordula Haase-Theobald, Head of Advisory Services for Foundations at Sal. Oppenheim, stressed that the same requirements for investment apply for both small and large foundations, "The case called for know-how on a wide variety of levels in advisory practice and gave us a chance to demonstrate our foundation expertise and investment competence. The result proves that we justifiably belong among the top names in foundation services provision."

Merck Finck and Deutsche Bank stood their ground ahead of Sal. Oppenheim in the latest survey. Baden-Württembergische Bank and Nord/LB were also among the group of winners. "These five providers delivered the best results, convincing the jury with both their foundation expertise and their portfolio structure," Fuchsbriefe went on to say.

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# SAL. OPPENHEIM

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The written proposals for the foundation board were evaluated by Ralf Vielhaber, managing director of the enterprise publishing house Fuchsbriefe, Dr. Jörg Richter, managing director of the financial services assessment institution Institut für Qualitätssicherung und Prüfung von Finanzdienstleistungen GmbH (IQF), and Christian Libor, risk expert at Deutsche Börse Market Data & Analytics.

## LIST OF ALL-TIME BEST NAMES IN FOUNDATION MANAGEMENT (FOR 2010)

Ranking	Name	Country	Points*	Foundation management	Foundation management	Foundation management
				2010**	2009	2008
1	Sal. Oppenheim jr. & Cie. KGaA	D	95.4	96.0 3	90.1 6	100 1
2	NORD/LB	D	90.6	94.0 5	100 1	77.6 6
3	Merck Finck & Co Privatbankiers	D	88.8	100 1	89.5 7	76.9 7
4	BW-Bank	D	82.2	95.4 4	79.1 15	72.2 11
5	Hamburger Sparkasse AG	D	81.8	74.4 14	95.2 3	75.8 9
6	Berlin & Co. AG	D	73.9	84.2 7	73.6 24	63.7 12
7	Bremer Landesbank	D	68.8	81.5 9	61.7 35	63.2 13
8	Liechtensteinische LB AG	Li	68.4	80.9 10	75.5 19	48.8 22
9	Stadtsparkasse Düsseldorf	D	63.2	59.4 17	77.8 16	51.9 20

\*The three most recent results are included for each contestant; these are shown as a relative number in each case, based on the number of points earned by the top winners.

\*\*Scoring in the respective test

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